



PAKISTAN  
FAST GROWTH  
**25**

AllWorldNetwork will scale ALL the growth entrepreneurs of the emerging world by 2015, creating the largest entrepreneurial network and information system to move markets.



## Rank: **1** Company Profile:

### Company Overview:

In 2004 at the age of 24, Sardar Hayaat Muhammad Khan Mandokhel set out to establish an IT and Telecommunications company to serve international clients, but the post 9-11 environment made this extremely challenging. With options significantly limited, many Pakistani entrepreneurs were forced to consider in-country activities such as construction and agriculture.

Leveraging his business degree and background in IT, Sardar Mandokhel established Exceed to be a highly efficient turnkey construction services provider. Exceed undertakes planning, design, development and construction. Best known for its Saidpur Model Village project developed as an 18<sup>th</sup> Century city-museum, Exceed has attained the capacity to design and build some of the largest mega projects in roads, bridges, dams and housing.

Exceed has built its reputation on delivering high quality and technically complicated projects, and now was partners in countries including Canada and China. "I believe that one of the ways I can contribute to Pakistan, particularly on government projects, is to set a very high standard of quality and delivering projects on time. Especially on critical projects that affect people's lives, there should be no delays."

Also launched by Sardar Mandokhel is M/S Open World Communications which offers Cable TV and network services to thousands of subscribers in Islamabad.

Only 30 years old, Sardar Mandokhel is not satisfied. In 2011, Exceed plans to launch schools in major cities of Pakistan, as well as a seafood packaging plant.

#### Fast Facts:

**Year founded:** 2004

**2009 revenue range:**

\$6-10 Million USD

**Growth rate:** 1350%

**2009 employees:** 71(permanent)

**Industry:** Construction & Engineering

**CEO:** Mr. Sardar Hayaat Muhammad Khan Mandokhel

**Website:** www.exceed.pk

#### Vision for the next 5 years

I would like to be one of worlds top ten revenue and profit earning companies in 5 years.

#### Definition of an entrepreneur

An entrepreneur enjoys doing business and taking risk on new businesses ventures while taking full responsibility for the outcome of the business venture in the hope of more growth in operations, revenues and profits.

PAKISTAN 25 Strategic Partner



media Partner



Nominating Partners





**Rank: 2**  
**Company Profile:**

**Company Overview:**

After 25 years of experience in government and the private sector, three university friends got together and founded Micronet Broadband in 2001, and in 2004 together founded NayaTel, now with over 500 employees.

The co-founders conceived the idea of a most modern telecom network, and Nayatel launched South Asia's first fiber to the home (FTTH)/fiber to the user (FTTU) network in Islamabad in 2006. This state of the art fiber wiring serves 6,000 home and company users, and is key to providing the country's capital city with a robust telecom infrastructure.

Covering over 90% areas of Islamabad and business areas of Rawalpindi Cantonment, Nayatel's network offers ultra broadband Internet, modern telephony and digital video services to business and home users centers.

Says co-founder Mr. Wahad, Siraj "Nayatel looks forward to supporting many IT entrepreneurs, expanding our services to other cities, and providing the country with a robust and reliable telecom infrastructure."

**Going Beyond The Call Of Duty**

The IT hub of Pakistan faced its toughest situation in 2008 when a bomb blew up the Marriott Hotel including the software technology park next door which had its infrastructure destroyed. In the middle of chaos, Nayatel being the only fiber optic network service in the capital city, helped many of the companies with emergency help over the weekend and had them up and running on Monday. Most of the IT companies that were up and running immediately after the blast were because of Nayatel.

**Fast Facts:**

**Year founded:** 2004  
**2009 revenue range:** \$0-5 Million USD  
**Growth rate:** 1076%  
**2009 employees:** 555  
**Industry:** High-Tech & Telecommunications  
**CEO:** Mr. Wahaj Siraj  
**Website:** www.nayatel.com

**Vision for the next 5 years**

The largest fiber to the home operator in Pakistan covering all major cities with a brand new network to provide ultra broadband Internet, modern Cable TV and telephony services to home and business users.

**Definition of an entrepreneur**

The one who takes a lead, assumes a risk, starts a new venture from scratch, attracts financing on the basis of his personal and professional reputation, creates employment opportunities and wealth generation, and then transforms the startup into a large corporation by adopting best management techniques and practices.



NayaTel Team Outing



Board Room



CEO Mr. Wahaj Siraj

PAKISTAN 25 Strategic Partner



Media Partner



Nominating Partners





**Company Overview:**

Arpatech established in 2004, is now one of the most dynamic technology companies in Pakistan. Now Arpatech employs a team of 70 in Pakistan and is one of the largest software houses serving companies all over the world with Application Development, Back office Operations, Customer support/Contact Center, Network/Security Systems and Operations Center.

Prior to founding Arpatech, founder Jamal Kahn studied in the US and for five years was the Director of Strategy for a leading Silicon Valley technology firm. “I knew enough to get myself going as an entrepreneur and had enough capital from my Silicon Valley work.”

Arpatech was launched with relationships Kahn had developed in the US. “Our strategy was to develop a small number of anchor relationships and grow with those firms.” Arpatech develops innovative solutions for complex problems, and they do this by aligning themselves closely with their clients. Focusing on deep relationships with a select number of customers is often counter-intuitive to a fast-growth business model, but this was key to gaining and international clients post 9-11 and sustaining those relationships in spite of turbulence in Pakistan.

Arpatech looks to grow by focusing on incubating ideas and taking those to market. They are also looking at setting up a second office in Malaysia or the Middle East.

Jamal Kahn says “ I am an optimist about Pakistan’s potential and its people. Pakistan is a compelling market with a tremendous resource pool of talented engineers and entrepreneurs.”

**Rank: 3**  
**Company Profile:**

**Fast Facts:**

**Year founded:** 2004  
**2009 revenue range:** \$0-5 Million USD  
**Growth rate:** 699%  
**2009 employees:** 76  
**Industry:** High-Tech & Telecommunications  
**Founder:** Mr. Jamal Khan  
**Website:** www.arpatech.com

**Vision for the next 5 years**

In 5 years I expect our company to scale profitably to a US\$100MM+ business, with a strong R&D group, developing and incubating leading edge technologies for particular verticals.

**Definition of an entrepreneur**

An entrepreneur is someone focused on taking an idea and concept and making it into a viable and sustainable business. An entrepreneur should be able to view the world at a Macro level but operate on a micro level

PAKISTAN 25 Strategic Partner



Media Partner



Nominating Partners







### Company Overview:

e2e is one of the Pakistan's leading providers of end to end logistics services, specializing in international and local Air / Ocean freight and associated supply chain management solutions that include warehousing. As an integral part of a comprehensive solution for their clients' logistics, they also offer the carriage of their consignment by road to almost any part of Pakistan.

Thanks to its in-depth industry knowledge of international markets, e2e is able to provide globally integrated logistics solutions tailored to the individual needs of their customers. e2e guarantees to get its customers' goods to market quickly and economically wherever that might be; meeting a wide range of logistics challenges along the way, they treat their clients' consignment very professionally, taking care of every minor detail.

e2e takes great pride in finding better and smarter ways of doing things to ensure high levels of services at the lowest possible cost to their clients. Whether its client is a multinational or a young and upcoming enterprise serving local or international markets, its customer services team understands their needs and is adept at finding solutions to seemingly impossible situations.

e2e understands that technology alone isn't enough. True power over international processes means putting the best tools into the hands of the best people. It enables customers to make decisions faster and closer to the marketplace by evaluating, interpreting and turning data into shared knowledge

Today, e2e gives customers and trade partners the vision and velocity they demand, to resolve variances, track and trace shipments in a true global environment, transact shipping documentation and make flexible supply chain decisions



Team

## Rank: 4 Company Profile:

**Fast Facts:**  
**Year founded:** 2006  
**2009 revenue range:** \$6-10 Million USD  
**Growth rate:** 648%  
**2009 employees:** 159  
**Industry:** Transportation & Aviation  
**CEO:** Mr. Abid Butt  
**Website:** www.e2escm.com

**Vision for the next 5 years**  
 The number one logistics company in Pakistan and in South and Central Asia Region.

**Definition of an entrepreneur**  
 Someone who is able to allocate resources towards an opportunity



CEO Mr. Abid Butt

PAKISTAN 25 Strategic Partner



Media Partner



Nominating Partners





Rank: **5**  
Company Profile:

**Company Overview:**

TradeKey.com is the world’s fastest growing online trading platform. It connects over 4.9 million importers, exporters and traders in more than 240 countries including USA, UK, China, Germany, France, India, Pakistan and the Middle East. Aiming to make “doing business easier”, TradeKey.com was founded in 2005 and within a short span of just over 4 years it is now ranked among the top 5 online B2B marketplaces of the world.

**Achievements**

- Viewed more than 1.15 billion times by businesses worldwide
- Buyers and sellers from 239,991 cities of the world
- 13 million visits from global traders every month
- Ranked among top 1500 websites of the world
- Facilitated over US\$ 1.93 billion worth of trade since its inception
- Winner of the Best E-Marketplace Category at the PASHA ICT Awards 2010
- An ISO 9001 and ISO 27001 certified B2B marketplace
- A Google PR 8 website

**Fast Facts:**

**Year founded:** 2006  
**2009 revenue range:** \$0-5 Million USD  
**Growth rate:** 424%  
**2009 employees:** 300  
**Industry:** Professional, Scientific & Tech Services  
**CEO:** Mr. Junaid Mansoor  
**Website:** www.tradekey.com

**Vision for the next 5 years**

In next 5 year period, TradeKey would be a name trustworthy and well known to Worldwide SMEs and a core part of their business process. TradeKey will reach out to 20,000 different cities of the World by forming partnerships with local entrepreneurs, and provide a kick-start environment to nurture entrepreneurship.

**Definition of an entrepreneur**

An entrepreneur sees problems as opportunities and has the courage to solve those problems. Entrepreneurship demands an out-of-the box approach, appetite for risks and deeper than ‘to earn money’ involvement.



Office Space



Board Room



CEO Mr. Junaid Mansoor

PAKISTAN 25 Strategic Partner



Media Partner



Nominating Partners





# SOFIZAR

## Company Overview:

Sofizar is a B2C Internet Marketing company with development and operations based out of Lahore, PK. Sofizar is aggressively pursuing a very rapid growth path with its experienced management, excellent team and a great track record since its inception in April, 2004.

While Sofizar has worked with premier clients like government agencies and large multinationals, for exporting its technologies, their focus has been marketing directly to consumers. After clocking high growth rates over the past 3 years, Sofizar has annual sales of over \$20 Million in 2009 through its Live Events Vertical Search Engine as well as its Events Tickets Business. Sofizar continues to be profitable by maintaining healthy margins as well as by rapidly growing its top line revenues.

Sofizar also won the prestigious MIT business acceleration plan competition for the year 2007 for its track record, business plan innovation and growth prospects.

## Rank: 6 Company Profile:

### Fast Facts:

**Year founded:** 2004

**2009 revenue range:**

\$0-50 Million USD

**Growth rate:** 412%

**2009 employees:** 48

**Industry:** High-Tech & Telecommunications

**CEO:** Mr. Zafar Khan

**Website:** www.sofizar.com

### Vision for the next 5 years

We will be the global leader in Search Engine based Ecommerce and Lead Generation and we intend to be Pakistan's first internet marketing billion dollar capitalization company.



STONES

## Company Overview:

Established 1993, SK Stones is the pioneer in introducing imported stones in Pakistan. In 1996, SK Stones Emerged as the best marble selling unit for the domestic market. Ever Since its inception in 1993, remarkable and award-winning projects have been executed both locally and internationally.

SK Stones started out as Amish Marble Industry. Its humble beginnings were as a retail shop to sell marble to local home builders in Rawalpindi-Islamabad area.

Realizing the potential of growth in this industry, the company rented out a finishing unit in I-9, Islamabad, and started basic finishing of stones. During same time, the company also entered the international arena and started exports to the U.S. Export inquiries started to increase and the company purchased land in Karachi and set up its own complete marble processing unit. Today they export all over the world and are one of the prime exporters of stones from Pakistan.

## Rank: 7 Company Profile:

### Fast Facts:

**Year founded:** 1993

**2009 revenue range:**

\$0-5 Million USD

**Growth rate:** 648%

**2009 employees:** 150

**Industry:** Construction & Engineering

**CEO:** Mr. Saqib Farid

**Website:** ww.skstones.com

### Vision for the next 5 years

We see S.K. as being the prime supplier of quality stones in Pakistan & the leading exporter worldwide. We envision S.K. Stones to become design consultants for stone as well.

PAKISTAN 25 Strategic Partner



Media Partner



Nominating Partners







**Company Overview:**

Express Pac is a packaging material company catering to the needs of many industries. Dr. Hussain worked at the company Packages in 1982 and identified several gaps between the packing industry and the client industries. He decided to leave Packages in 1999 to take the advantage of the gaps he had identified. He started Express Pac to manufacture packing material for the industries that were not currently served by Packages.

To bring added value to his clients Dr. Hussain also started a consulting vertical and diversified its product line with unique items such as the Shrink Wrap, giving Express Pac a sustainable competitive advantage.

**Rank: 8**  
**Company Profile:**

**Fast Facts:**

**Year founded:** 2007  
**2009 revenue range:** \$0-5 Million USD  
**Growth rate:** 271%  
**2009 employees:** 32  
**Industry:** Consumer Goods  
**CEO:** Dr. Muhammad Hussain

**Vision for the next 5 years**

Company's worth would be 150m from 80m company's net sales would be 350m from 168m



**Company Overview:**

i2c Inc. is an experienced and trusted payments solution provider that helps card issuers and program managers deliver profitable prepaid programs. With MCP (My Card Place), i2c's flexible, feature-rich, Prepaid 2.0-ready processing platform, clients have complete control of their programs in real time. With its value-added services, rewards and loyalty options, cardholder communication tools, and extensive analytics, MCP empowers clients to increase revenues, improve efficiency, reduce costs, and build a loyal cardholder base.

i2c enables clients to launch new products faster, tailor programs for specific segments, and offer a variety of vertical solutions.

**Rank: 9**  
**Company Profile:**

**Fast Facts:**

**Year founded:** 2001  
**2009 revenue range:** \$0-5 Million USD  
**Growth rate:** 246%  
**2009 employees:** 310  
**Industry:** High-Tech & Telecommunications  
**CEO:** Mr. Amir Wain  
**Website:** www.i2cinc.com

**Vision for the next 5 years**

We have built a very scalable application and service delivery infrastructure to service a high growth market. We are growing very quickly and are well positioned to be a global leader in the Payments industry.

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Rank: **10**  
Company Profile:

**Company Overview:**

Meskey & Femtee Trading Company (Pvt) Ltd is a quality based Rice, Wheat & Cement exporting company.

Realizing the importance of quality grading, the company have a state-of-the-art Rice processing plant located in the city of Karachi at Port Qasim's North Eastern Zone. The plant has a processing capacity of over 200,000 tonnes and has the distinction of being the largest rice mill in the Country. The Company has its own purpose-built Warehouses capable of storing in excess of 35,000 Metric Tons of Grains. This capital investment ensures reduction in wastage leading to a higher level of efficiency and operational control.

Future plans of the company are to install a Parboiling Plant and developing infrastructure for automated silos & other storage/bagging facility. The company's Export markets are: Africa, Eastern Europe, Middle East & Asia

**Fast Facts:**

**Year founded:** 2005  
**2009 revenue range:** \$11-50 Million USD  
**Growth rate:** 235%  
**2009 employees:** 60  
**Industry:** Agriculture & Mining  
**CEO:** Mr. Shahid Tawawalla  
**Website:** www.mft.com.pk

**Vision for the next 5 years**

We would like our company to become multinational and would like to establish our offices in the major trading hubs of the world. This year we will establish offices in Dubai and Singapore.

# AbacusConsulting

**Company Overview:**

For over 22 years Abacus Consulting has been offering cutting-edge business solutions helping organizations to transform their visions into realities through a combination of latest business methodologies and technological tools.

Abacus Consulting is one of the largest Professional Services firms in the region with over 2000 employees and offices in Karachi, Lahore, Islamabad and Dubai.

They offer a wide range of products & services, including SAP implementation and education, business process outsourcing, IT consulting, mCommerce, mBanking, call centres, enterprise performance management, supply chain & operations management, strategy consulting, financial advisory services, organization design and development, change management and HR functional solutions.

Their client portfolio is as diverse as the products and services that they offer.

Rank: **11**  
Company Profile:

**Fast Facts:**

**Year founded:** 1987  
**2009 revenue range:** \$11-50 Million USD  
**Growth rate:** 192%  
**2009 employees:** 1736  
**Industry:** Professional, Scientific & Tech Services  
**CEO:** Mr. Asad Ali Khan  
**Website:** www.abacus-global.com

**Vision for the next 5 years**

To be the transformation partner of choice for companies determined to succeed in the rapidly changing world.





# folio3

## Company Overview:

Folio3 is focused on helping entrepreneurs and small enterprises successfully build and manage an offshore software development presence. Folio3 evolved out of a tier-one venture-funded Silicon Valley startup that successfully moved its critical product development and marketing activities offshore.

Folio has incubated offshore teams for a number of their customers, who have executed on a number of successful development, testing, support and marketing projects. They have also worked with larger clients, including a number of Fortune 500 companies, to successfully implement project based work.

In today's cost conscious IT environment, almost every company, large and small, is thinking of an offshore strategy. As you consider yours, consider the pitfalls and the advantages of working with a team who has been in your shoes: entrepreneurs, technologists and managers in a constant scramble to introduce innovative, high-quality products and services on a tight budget and schedule.

## Rank: 12 Company Profile:

### Fast Facts:

**Year founded:** 2005

**2009 revenue range:**

\$0-5 Million USD

**Growth rate:** 160%

**2009 employees:** 89

**Industry:** Professional, Scientific & Tech Services

**CEO:** Mr. Adnan Lawai

**Website:** www.folio3.com

### Vision for the next 5 years

I would like Folio3 to be a globally recognizable name in Outsourced Software Product Development, and be the leading technology company in Pakistan.



## Company Overview:

Faysal Asset Management Limited (FAML) is an asset management company was launched in 2003 within Faysal Bank Group.

FAML brings together the collective financial expertise and investment experience of Islamic Investment Company of Gulf, with its extensive global fund management experience, Faysal Bank Limited, one of Pakistan's premier commercial bank. The joint venture partners have international expertise of managing funds in diversified markets around the globe.

FAML has a strong management team, a research based investment structure and a proven track record of outperforming its benchmark since its inception. A dedicated research team for each fund works under the supervision of internal investment committee, which is headed by the CEO. Due to these inherent strengths of the company, JCR-VIS has upgraded FAML's Management Quality Rating to AM2- (High Management Quality).

## Rank: 13 Company Profile:

### Fast Facts:

**Year founded:** 2003

**2009 revenue range:**

\$0-5 Million USD

**Growth rate:** 128%

**2009 employees:** 54

**Industry:** Finance & Insurance

**CEO:** Mr. Salman Sheikh

**Website:** www.faysalfunds.com

### Vision for the next 5 years

We currently control over 6% on total market share in a Rs. 210 Billion industry. In 5 years we aim to attain over 15% of the market share and become a brand name in management of investments in all asset classes.

PAKISTAN 25 Strategic Partner



Media Partner



Nominating Partners





**Company Overview:**

Founded in year 2000 as a supplier of networking products, services, trained human resource and training, Corvit has rapidly evolved into a trusted business technology advisor and strategic partner with solutions spanning the entire spectrum of Information and Communication Technology (ICT).

Corvit has achieved the highest partnership levels with industry leading global technology vendors and is known for its ability to integrate end-to-end solutions and tailored services to meet the unique requirements of their operations. Corvit delivers distinctive and innovative yet practical solutions.

Armed with a dedicated training division, Corvit Systems, a sound technical background is second nature to our design and deployment teams which provide a comprehensive set of services to support the design, installation, operation, management, and continuous improvement of IT infrastructures.

Rank: **14**  
Company Profile:

**Fast Facts:**

**Year founded:** 2001  
**2009 revenue range:** \$6-10 Million USD  
**Growth rate:** 86%  
**2009 employees:** 135  
**Industry:** High-Tech & Telecommunications  
**CEO:** Mr. Kashif Haq  
**Website:** www.corvit.com

**Vision for the next 5 years**

I would want my company revenue from the International business to increase to around 30% with regional offices in Saudi Arabia and Dubai.



**Company Overview:**

City university of Science & Information Technology, Peshawar is one of the first private-sector universities, chartered by the Govt. of Khyber Pakhtunkhwa, recognized by the Higher Education Commission (HEC). It is an extension of Peshawar Model Educational Institutes (PMEI), founded in 1979 with an aim to impart quality education at an affordable cost. Initially, only a primary school was established, comprising of just one moderate campus with 300 students. But, in the course of time, the continuous efforts of our highly qualified faculty and dedicated management paid off and resulted in the establishment of eight separate school campuses, one degree college campus for boys and one degree college campus for girls, with a combined strength of over 16,000 students.

Their mission is to advance knowledge, deliver affordable education, and provide conducive learning environment of internationally recognized stature in science, technology and other areas of scholarship that will best serve the nation and the humanity.

Rank: **15**  
Company Profile:

**Fast Facts:**

**Year founded:** 2001  
**2009 revenue range:** \$0-5 Million USD  
**Growth rate:** 83%  
**2009 employees:** 268  
**Industry:** Education & Training  
**CEO:** Mr. Mohammad Sabur Sethi  
**Website:** www.cityuniversity.edu.pk

**Vision for the next 5 years**

The only quality university in the city.

PAKISTAN 25 Strategic Partner



Media Partner



Nominating Partners





**Company Overview:**

iTextiles is a leading textiles trading company representing premium textile products in Pakistan from international companies including INVISTA, Celescence and others. The company aims to help its customers create value for their existing products and business models with the help of product innovation, technical support and global market access.

iTextiles has the industry reach and network to cater to your company's sourcing needs of yarn, greige fiber and finished fabrics, bringing to you new developments faster than anyone else in the market by some of the most prestigious companies in Pakistan.

Rank: **16**  
Company Profile:

**Fast Facts:**

**Year founded:** 2006  
**2009 revenue range:** \$6-10 Million USD  
**Growth rate:** 64%  
**2009 employees:** 21  
**Industry:** Textiles & Fashion  
**CEO:** Ms. Mujeebullah Khan  
**Website:** www.itextiles.com.pk

**Vision for the next 5 years**

I would like iTextiles to diversify in 3 more businesses and achieve turnover \$100 million per annum with healthy margins while remaining a good corporate citizen.



**Company Overview:**

MultilynX is a Systems and networking solution providing company that came into existence in 1996 as a result of the partnership between Mr. Nuaman Mazhar and Mr. Hamid Chaudhry

In a time span of 14 years, MultilynX is recognized as an icon in Pakistani IT Sector. Their strategic move to become a solution integrator from a hardware vendor lent to its success today.

They are keen on understanding the customers's business demands and offer products and services in sophisticated and advanced IT domains like Mission-Critical Data Centers, ERP and CRM Application Integration, Enterprise Information Portals, Messaging and Collaboration Applications, IT Infrastructure deployment, maintenance and management.

Rank: **17**  
Company Profile:

**Fast Facts:**

**Year founded:** 1999  
**2009 revenue range:** \$11-50 Million USD  
**Growth rate:** 63%  
**2009 employees:** 160  
**Industry:** High-Tech & Telecommunications  
**CEO:** Mr. Nuaman Mazhar  
**Website:** www.multilynX.pk

**Vision for the next 5 years**

In the next five years I see my company operating regionally in the Asia pac and middle east.

PAKISTAN 25 Strategic Partner



Media Partner



Nominating Partners







### Company Overview:

GEO TV was established in May 2002, it is the first South Asian Urdu language channel to provide content comparable with world-class television broadcasters. Geo claims it is the fastest growing TV Channel in Pakistan with ratings exceeding all satellite delivered TV channels in the market Geo has the widest distribution on cable systems in Pakistan with 100% carriage within 90 days of launch.

GEO has state-of-the-art newsroom computer system designed to meet the challenges of today's dynamic news environment. A powerful and comprehensive news production system, it can be customized for use by everyone - from small news channels with just one broadcast a day, to 24-hour, multi-channel news networks. It grasps and connects all the elements of news operations.

GEO mission is to inform and entertain while celebrating cultures and prompting dialogue in the spirit of "live and let live".

Rank: **18**  
Company Profile:

#### Fast Facts:

**Year founded:** 2002  
**2009 revenue range:** \$11-50 Million USD  
**Growth rate:** 56%  
**2009 employees:** 2203  
**Industry:** Public Relations, Media & Publishing, Advertising & Marketing  
**CEO:** Mr. Mir Ibrahim Rahman  
**Website:** www.geo.tv

#### Vision for the next 5 years

Leading international English channel, Leading DTH in Pakistan and 3rd in Indian region.



### Company Overview:

COTTON WEB came into existence as a result of a partnership among three childhood friends, namely Daniyal Farid Malik, Ibrahim Shamsi & Waseem Akhtar Khan. Cotton Web is engaged in manufacturing a variety of products such as trousers, shorts, skirts, jackets etc. They also manufacture customized garments both in denim and twill. In addition to producing customized products on the request of the buyer, Cotton Web also produces its own product range for every season and passes on these products to its buyers for marketing.

COTTON WEB follows strictly Social, Ethical, quality and Environmental standards in the production systems. They have successfully achieved various international ethical and technical certifications & standards .

COTTON WEB is successfully exporting consignments to various importers in America and all over Europe

Rank: **19**  
Company Profile:

#### Fast Facts:

**Year founded:** 2001  
**2009 revenue range:** \$11-50 Million USD  
**Growth rate:** 52%  
**2009 employees:** 1193  
**Industry:** Textiles & Fashion  
**CEO:** Mr. Ibrahim Shamsi  
**Website:** www.cottonweb.net.pk

#### Vision for the next 5 years

We want to be one of the largest exporters of Denim Garments from Pakistan having a backward integration in Making Denim Fabrics and forward integration by having ware houses in UK and Spain.

PAKISTAN 25 Strategic Partner



Media Partner



Nominating Partners





**Company Overview:**

EGAS Pvt. Ltd. is a diversified company that takes its roots from the initiative of its co-founders Dr.Taimur Raza and Mr. Yasir Raza. The company is the result of the entrepreneurial spirit of its founders that has culminated into a recognized brand in the business spheres of Pakistan. EGAS Pvt. Ltd. has partnered with local and international companies in the oil and gas sector.

With challenges come opportunities and EGAS recognized its niche in the growing energy requirement of Pakistan. Their expertise lies in the deep understanding of the business industry and culture of Pakistan. The company has two core business divisions: Alternative Energy Solution Sales and Virtual Gas pipeline.

EGAS Pvt. Ltd. is the only full service CNG equipment and consulting firm in Pakistan. They have partnered with Fornovo Gas, Italy to introduce the most technologically advanced equipment in Pakistan. This relationship started in 2006 and within a year of inception, it has become one of the leading CNG equipment and services provider in the country.

Rank: **20**  
Company Profile:

**Fast Facts:**

**Year founded:** 2006  
**2009 revenue range:** \$0-5 Million USD  
**Growth rate:** 47%  
**2009 employees:** 107  
**Industry:** Energy & Power, Water  
**CEO:** Dr. Taimur Raza  
**Website:** www.egas.com.pk

**Vision for the next 5 years**

I would expect my company to be a regional player in the LNG and power sectors.



**Company Overview:**

City university of Science & Information Technology, Peshawar is one of the first private-sector universities, chartered by the Govt. of Khyber Pakhtunkhwa, recognized by the Higher Education Commission (HEC). It is an extension of Peshawar Model Educational Institutes (PMEI), founded in 1979 with an aim to impart quality education at an affordable cost.

Initially, only a primary school was established, comprising just one moderate campus with 300 students. But, in the course of time, the continuous efforts of their highly qualified faculty and dedicated management paid off and resulted in the establishment of eight separate school campuses, one degree college campus for boys and one degree college campus for girls, with a combined strength of over 16,000 students.

Rank: **21**  
Company Profile:

**Fast Facts:**

**Year founded:** 2001  
**2009 revenue range:** \$0-5 Million USD  
**Growth rate:** 45%  
**2009 employees:** 268  
**Industry:** Education & Training  
**CEO:** Mr. Mohammad Sabur Sethi  
**Website:** www.cityuniversity.edu.pk

**Vision for the next 5 years**

The only quality university in the city

PAKISTAN 25 Strategic Partner



Media Partner



Nominating Partners





PAKISTAN  
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**25**

AllWorldNetwork will scale ALL the growth entrepreneurs of the emerging world by 2015, creating the largest entrepreneurial network and information system to move markets.



Synthetic Products Enterprises Ltd

**Company Overview:**

SPEL is one of the leading manufacturers of Technology Intensive Engineering Plastic products in Pakistan. The Company has been in business for over 25 years and has the large client base, both in domestic and international markets. It has grown rapidly over the years.

SPEL prides itself on providing well designed and manufactured products for its customers. Its capabilities span from helping customers to design component to making the tooling, then injection molding, then assembly and shipment. In the process the company helps customers define engineering standards, tolerances and parameters requested by the customer.

The company's philosophy is not just to sell components but to become a partner with the customers.

Rank: **22**  
Company Profile:

**Fast Facts:**

**Year founded:** 1982  
**2009 revenue range:** \$6-10 Million USD  
**Growth rate:** 35%  
**2009 employees:** 299  
**Industry:** Automotive  
**CEO:** Mr. Almas Hyder  
**Website:** www.spelgroup.com

**Vision for the next 5 years**

Our Goal: SPEL would be a seven billion rupees company by the year 2017, focusing on auto and FMCG and such other products that the market would need from time to time.



**Company Overview:**

**Roshan Packages** is one of best corrugated box making facility in Pakistan. A dedicated team for Manufacturing and Quality Assurance personnel at Roshan Packages ensures timely supplies and quality that invariably exceeds client expectation. The Company has manifested itself as a Quality Producer of Packaging cartons and has attained a position of Preferred Supplier among its Customers.

Their customer-centric approach towards the business is proven by their customers' confidence in them. Not only are their sales to different customers have been consistently increasing their share of their purchase from different packaging vendors is invariably at number one.

Rank: **23**  
Company Profile:

**Fast Facts:**

**Year founded:** 2003  
**2009 revenue range:** \$6-10 Million USD  
**Growth rate:** 33%  
**2009 employees:** 242  
**Industry:** Agriculture & Mining  
**CEO:** Mr. Tayyab Aijaz  
**Website:** www.roshanpackages.com.pk

**Vision for the next 5 years**

Financially sound, customer focused innovative company leading in paper, packaging and supply chain of horticulture.

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**Company Overview:**

Khushhal is a family owned business, they have a presence in various industries, from Glass manufacturing and Automobiles to Poultry Feed processing and Healthcare. The group has a workforce of over 800 employees with offices in major cities of Pakistan.

They have a world standard management team. The management have been educated from the world's most renowned universities such as Harvard Business School and London School of Business. They have state of the art technology and systems to cater to the leading multinationals. Each business is managed by different management working exclusively for that business.

Rank: **24**  
Company Profile:

**Fast Facts:**

**Year founded:** 2002  
**2009 revenue range:** \$0-5 Million USD  
**Growth rate:** 31%  
**2009 employees:** 50  
**Industry:** Agriculture & Mining  
**CEO:** Mr. Shahid Iqbal  
**Website:** www.khushhal.com.pk

**Vision for the next 5 years**

Bring in out side investors or go for joint ventures and grow as one of the major food processing companies in Pakistan and beyond.



**Company Overview:**

ROZEE.PK is Pakistan's number one online job portal which connects talent with opportunity. ROZEE provides services to the job seekers and employers by providing them one platform for job searching and hiring, respectively.

ROZEE has a huge database of thousands of search able CVs . They provide services to more than 35,013 employers.

ROZEE.PK is a service of Naseeb Networks, Inc., a Silicon Valley new media company. Mr. Monis Rahman, President and CEO Naseeb Networks has previously founded and run several companies ranging from Internet startups to chip design consultancies. He has raised venture capital for two Internet startups in Silicon Valley, and has nine patents to his credit. Mr. Rahman started his career at Intel Corporation where he was a key member of Intel's microprocessor design team

ROZEE.PK is venture backed. Their investors include founders and/or senior executives from the following companies: CISCO, Friendster, PayPal, LinkedIn, and Tribe

Rank: **CTW**  
Company Profile:

**Fast Facts:**

**Year founded:** 2006  
**2009 revenue range:** \$0-5 Million USD  
**Growth rate:** n/a  
**2009 employees:** 99  
**Industry:** High-Tech & Telecommunications  
**CEO:** Mr. Monis Rahman  
**Website:** www.rozee.pk

**Vision for the next 5 years**

As Pakistan continues to double its online advertising spend every year since 2006, we will be the principal benefactor deliver outstanding value to advertisers and consumers alike. Our target is to be a \$20 Million company by 2015.

PAKISTAN 25 Strategic Partner



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**Company Overview:**

GCS Private limited is a US based company which builds on strong foundation of sound business practices and healthy profitability .The cornerstone of their company’s guiding policy is Turnkey solutions in Telecommunication, on ownership basis, which includes planning, integration and deployment in one window operation mode. They specialize in providing enhanced customer satisfaction through delivering end to end Turnkey solutions based on a diversified product portfolio.

They have to their credit remarkable success stories both in Public and Private domain. An efficient first ever City wide Turnkey Wireless Video Surveillance and Security Solution operating in Karachi ,its effectiveness in minimizing crime-rate and swift emergency response for kicking off timely rescue services in wake of any un-toward eventuality ,brings a lot of credence to their long-held belief, that intelligent utilization of technology for mega-projects ,can be a real contribution for facilitating the society

GSC have introduced cost-effective, tailor-made, easy-to-use solutions for addressing important problems such as lack of energy.

Rank: **CTW**  
Company Profile:

**Fast Facts:**

**Year founded:** 2007  
**2009 revenue range:** \$0-5 Million USD  
**Growth rate:** n/a  
**2009 employees:** 80  
**Industry:** High-Tech & Telecommunications  
**CEO:** Mr. Muhammad Faheem Qureshi  
**Website:** www.gcpsvt.com

**Vision for the next 5 years**

One of the world leading in energy and power and telecommunication innovative products.companies in Pakistan and beyond.

**Almoiz Industries**

**Company Overview:**

Rank: **CTW**  
Company Profile:

**Fast Facts:**

**Year founded:** 2005  
**2009 revenue range:** \$11-50 Million USD  
**Growth rate:** n/a  
**2009 employees:** 1409  
**Industry:** Agriculture & Mining  
**CEO:** Mr. Nauman Ahmed Khan

**Definition of an Entrepreneur:**

An Entrepreneur is a creative business thinker who is willing to take risks and put in his best efforts to practically prove those ideas.

PAKISTAN 25 Strategic Partner



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**Company Overview:**

Riaz Textile Mills Limited is a privately owned company by the 'Riaz Group'. Other projects include an edible oil refinery located in the north of the country with approx 150 tons/day of production and a terminal for handling edible oil with a capacity of 20,000 tons at one time located at Port Qasim Karachi.

This spinning mill is the first venture in the field of Textiles. The key point has been the installation of the first complete Rieter plant in Pakistan equipped with K44 Compact frames from Rieter.

The company has sound financial background as all projects are based on self equity. Riaz Group is the only Pakistani member of "Commex" (commodity and monetary exchange of Malaysia) and has a vast experience in trading of different commodities all over the world.

Rank: **CTW**  
Company Profile:

**Fast Facts:**

**Year founded:** 2001  
**2009 revenue range:** \$11-50 Million USD  
**Growth rate:** n/a  
**2009 employees:** 1025  
**Industry:** Textiles & Fashion  
**CEO:** Mr. Nadeem Riaz  
**Website:** www.riaztextile.com

**Vision for the next 5 years**

Our target is to lead the spinning industry as a market leader.



**Company Overview:**

INTERWOOD has 6 core business domains: Office Furniture, Home Furniture, Kitchens, Doors, Wardrobes and Flooring. They cater to the needs of corporate clients as well as domestic clients.

INTERWOOD is the only company in Pakistan which provides complete one window solution for homes. They offer engineered and laminate floors. At INTERWOOD, they stay abreast of the latest materials and technologies to make sure the floors are long lasting. Their broad experience enables them to recommend the best flooring type, depending upon location, use, traffic patterns, and personal taste.

The 'INTERWOOD Way', is a professional approach to manufacturing that has grown from its quality origins into a wider, near-obsessive devotion to customer satisfaction. The culture of the company is wholly focused around delivering products that are 100% in terms of both quality and meeting customer requirements.

Rank: **CTW**  
Company Profile:

**Fast Facts:**

**Year founded:** 1974  
**2009 revenue range:** \$6-10 Million USD  
**Growth rate:** n/a  
**2009 employees:** 950  
**Industry:** Retail  
**CEO:** Mr. Farooq Malik  
**Website:** www.interwoodmobel.com

**Definition of an Entrepreneur:**

To have a chain of stores in major cities around the country





PAKISTAN  
FAST GROWTH  
**25**

AllWorldNetwork will scale ALL the growth entrepreneurs of the emerging world by 2015, creating the largest entrepreneurial network and information system to move markets.



## Rawalpindi Flour & General Mills Ltd

### Company Overview:

Rawalpindi Flour and General Mills Ltd was the first flour mill to be certified by ISO 9001:2000 and its infrastructure, employee's competence and other aspects of company's profile are periodically reviewed by the ISO auditing body.

At Rawalpindi they make the finest quality products from the best available wheat to their resources. They purchase wheat from the government warehouse as well as the local market. When it reaches their vicinity, its quality is first checked by our Quality Control department and the sample of every wheat consignment is also seen by the CEO himself, to ensure they put the best seeds in their machinery.

They were awarded the 8 th International Food Award in 1985 (W. Germany) for producing the finest quality products.

Rank: **CTW**  
Company Profile:

#### Fast Facts:

**Year founded:** 1973

**2009 revenue range:**

\$6-10 Million USD

**Growth rate:** n/a

**2009 employees:** 21

**Industry:** Textiles & Fashion

**CEO:** Mr. Kashif Shabbir

**Website:** [www.pindiflour.com](http://www.pindiflour.com)

#### Vision for the next 5 years

In next 5 year, we want our company to be in the export business. Atleast 20% revenue should come from exports.

Secondly, we want to start a new business of fruit processing as we believe that with the kind of fruits available in Pakistan we can have a strong hold in the International market.

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